## **Industry terms**

Articulated vehicle – A road haulage vehicle which can be separated into two portions, typically a tractor

and trailer.

Contract hire - Another name for an operating lease

Contract maintenance - Users may not wish to undertake hire arrangements but can enter into a fixed price

contract maintenance agreement to have maintenance undertaken by an outside

contractor (see fleet management).

Contract rental - Alternatively referred to as contract hire or fixed cost lease, is where the term of hire is

for a longer fixed term (in this report mostly for one year or more). The contract hire period is typically less than the life of an asset; typical periods for trailers would be one to seven years. Contract rental is a term specific to the transport industry. Outside the

transport industry such arrangements are referred to as operating leases.

Fleet management - The provision of management and maintenance services (and possibly labour) for an

operator's own fleet where that operator does not provide such functions.

Spot rental - An alternative name for transient rental

Tail lift - An attachment to the back of a trailer which allows a platform to be raised or lowered

from the floor to the trailer platform level.

TRO - Trailer rental operator